



## Q<sup>2</sup> Solutions Central Laboratory Services in China

Local Chinese market knowledge with global experience to support your local, regional or global development program

Q<sup>2</sup> Solutions is committed to providing high-quality service through tailored solutions, delivery excellence, and knowledge and expertise to help you shape better outcomes for your clinical development programs. Our central laboratory in Beijing, China, is a gateway to conducting studies in China and is a key partner to our local Chinese customers conducting global studies.



### Tailored solutions

Because the challenges faced by our clients are unique, a one-size-fits-all approach simply doesn't work. This is why the solutions we offer are specifically designed and tailored to the needs of each client. Our customized solutions are powered by:

**Comprehensive central lab and esoteric specialty lab testing services** including assay development, project management, anatomic pathology, biomarkers, genomics, and more, delivered locally in China and scalable across the globe to meet your needs, small or large.

**Extensive test menu** and the ability to collaborate on developing customized tests.

**Integration with IQVIA** clinical trial services for a streamlined clinical delivery model to get your product to market faster.

**Scientific acumen and resources** with experts in China and across the globe available to supplement and enhance your internal capabilities.

**Early engagement scientific specialists** for feasibility and methods review, assessment of regulatory requirements and application of best practices for global scale-up and deployment.

### Specific capabilities from our Beijing lab include:

- Investigator services
- Pre-analytical
- Bioanalytical
- Safety testing
- Microbiology testing
- Anatomic pathology
- Clinical trials materials
- Vaccines
- Biomarkers
- Companion diagnostics
- Genomics including NGS
- Specimen management
- Logistics
- Quality assurance

### Anatomic pathology services at our Beijing lab to support a full spectrum of development needs

- Full pathology services
- Tissue processing (FFPE)
- TMA construction
- H&E / special stains
- Hematopathology
- Immunohistochemistry (IHC)
- In-situ hybridization (FISH, CISH, DISH)
- Full slide apermio imaging and slide scanning
- Remote pathology (telepathology)
- Macrodissection

Validated close to  
**100 ASSAYS** per year  
on different disciplines

*In the past five years, Q<sup>2</sup> Solutions has provided laboratory services for 200+ studies in China involving more than 400,000+ patients, in 60,000+ sites*



## Delivery excellence

Q<sup>2</sup> Solutions' Beijing lab delivers services that focus on the unique requirements of every protocol and ensures high quality execution from sample collection to data delivery.

**Our focus on quality** – At Q<sup>2</sup> Solutions we have made significant investments in people, process, and technology to ensure we are providing you high quality, reliable data.

Accreditations and Certifications:

- College of American Pathologists (CAP)
- CAP ISO 15189 – first lab to achieve in China
- NGSP Level 1
- CDC Lipids
- NIFDC-PT for BioA
- BCCL-PT surveys

**Comprehensive logistics capabilities** – Our scientists, project managers and logistics experts understand your needs and are committed to helping you navigate this complexity to improve your probability of success. The Q<sup>2</sup> Solutions lab in China also allows us to navigate Chinese export restrictions by utilizing or developing local capabilities for clients with export restrictions.

**Client focused project management engagement** – Our team is dedicated to making the entire process – from development of business terms to timely database lock – seamless and simple for you. We have local Chinese proposal and contract teams that speak the local language and can help make your plans a reality. We also have local, bilingual project managers to keep your team up-to-date on key study performance indicators and guide your study to effectively achieve important milestones.

**Global delivery** – The right footprint in the right geographies with the right systems and the right technologies to deliver top-quality services and innovations that transform science and data into actionable medical insights. For Chinese companies wishing to conduct a global trial, we understand the value of having a local contact, no matter how big the trial – even when conducting large, global trials we maintain a local Chinese project manager to ensure fluid and timely communication between teams.

## Contact us

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## Shaping outcomes

Bringing together knowledge, expertise and methods to help our customers turn clear insights into confident decisions.

**Industry leading scientific expertise** – Applying our experience and expertise to your study and execution strategy, to ensure our wealth of knowledge and best practices translate into better delivery of your study. Our highly experienced and trained Chinese scientific team is available to engage with you early on to address questions, potential roadblocks, and can develop a Chinese protocol.

**Innovative technologies** – Advanced analytics technology and reporting powered by IQVIA Infosario® give you near-real-time data access and analysis that allow you to quickly make important connections and proactively address issues to optimize drug, medical device and diagnostic development.

**Therapeutic expertise** – Understanding the unique laboratory needs of your therapeutic area's clinical trials for clear results.

**DEPENDABLE PARTNER**  
Our Beijing lab reported a customer loyalty score of 97% for 2020\*

**>3,500 employees in 12 countries supporting more than 180,000 investigative sites worldwide**



### Your committed partner in China for today and tomorrow

Q<sup>2</sup> Solutions is committed to providing our customers an innovative, progressive and responsive partner with the quality focus, global experience and deep medical expertise integral to drug, medical device and diagnostic development.

\* Customer loyalty score is based on overall satisfaction with Q<sup>2</sup> Solutions, willingness to use Q<sup>2</sup> Solutions again, and willingness to recommend Q<sup>2</sup> Solutions to others