

# IQVIA Laboratories Biotech Solutions

*Biotech companies are powering the pharmaceutical pipeline by driving innovation to address unmet medical needs. Navigating a rapidly changing and increasingly complex landscape takes expertise and experience, and IQVIA Laboratories can help you find your path to success.*

IQVIA Laboratories offers a comprehensive set of flexible solutions that can be customized to your specific needs, enabling you to utilize expansive institutional knowledge while keeping your organization lean and focused.

## Your individual needs require individual solutions

IQVIA Laboratories experts can strengthen your team with additional operational knowledge, scientific expertise, best practices, and strategic insights. Our services and solutions provide you with:

- **Simplicity:** A straightforward approach that streamlines complex processes and systems
- **Value:** A lab partner working with you to develop testing strategies, including early engagement, which maximizes the return on your investment
- **Attention and flexibility:** A single operational point of contact who is as committed to your success as you are coupled with a fit for purpose oversight structure to ensure successful conduct of the study
- **Confidence:** A development partner with exceptional scientific expertise to support your clinical development, at any stage

## Our operation model is a proven approach to clinical trial laboratory solutions

Biotech customers seek a partner who can provide operational knowledge, best practices, and strategic insights. IQVIA Laboratories, a global laboratory services provider, has a team of experts and a proven model developed to ensure superior delivery.

We offer dedicated project leadership and executive sponsorship to support you — from initiation through execution. As our customer, you'll get access to our global reach and partnerships for any trial you're planning. To complement your own wealth of knowledge, we have experts in trial design and execution in your therapeutic area.



### Flat and agile structure

Broader roles, fewer touchpoints



### Oversight and partnering

Dedicated account management, fit-for-purpose governance



### Specialized processes

Startup, PM, DM and commercial processes adapted for biotech



### Scientific and operational engagement

Science-led early engagement, links to ops and non-CL services



### Reporting and transparency

Real time sample tracking and self-serve tools

## Expert scientific advisors and solutions in key therapeutic areas and technologies

As a collaborative lab services partner, we develop testing strategies, including early engagement, which maximizes your return on investment. Our team applies its scientific expertise to consult with customers to evaluate your key requirements. We have a vast array of testing capabilities in multiple therapeutic areas including:

- Biomarkers
- Flow cytometry
- Anatomic pathology
- Immunoassay
- Bioanalytical
- Genomics
- Central laboratories
- Vaccines and infectious disease testing

## Supporting your needs, and achieving your milestones, from initiation through execution

We're a development partner that complements your own internal knowledge and skillset for clinical development. We provide trained project team members who understand how to support your needs and achieve your milestones, from initiation through execution. That includes access to our global reach and partnerships for any trial you're planning, exceptional scientific expertise, and data and information that give you and your stakeholders the information you need when you need it.



**>1,200**

biotech studies conducted over the last five years



With approximately

**400**

biotech customers



### CONTACT US

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